



Team Sales Ordering Guidelines

CORE SPORTS

1. Inventory

Inventory shown on Patagonia.com does not reflect Team Sales inventory. Inventory shown on B2B is what is available for purchase.

2. Pricing – Core

40% Off – *some items, such as WorkWear, may not be eligible.*

3. Minimums

10 total units - Styles outside the Team Sales Catalog have a 10-unit per style/color minimum.

4. Logo Application

We require all items be co-branded with an approved logo.

5. Ordering

Please email groupsaleseast@patagonia.com with account **T1562** in the subject line. We will get you login credentials to our B2B Elastic ordering portal for you to place your order. Instructions will be provided once your account is setup

6. Payment Methods

All new accounts are prepay. All major credit cards accepted. One credit card per order. Ask your service rep for more information on payment by check, wire or ACH.

7. Bulk Order Returns

Co-branded items are final sale; no returns or exchanges will be accepted. Undecorated, bulk order returns are subject to approval within 30 days of shipment and a 15% re-stock fee will apply. All Patagonia items are backed by our Ironclad Guarantee. Check out our [IFIXIT care guide](#).

8. Processing and Shipping

Warehouse processing is 1-3 business days. Standard transit times are up to 7 business days. 3-day, 2-day and Overnight options are offered for an additional cost. All products ship from Reno, NV.

9. Distribution

The resale or advertisement of co-branded items is not allowed in any capacity. Failure to comply may result in account termination. For further explanation, please don't hesitate to ask!

